

Glendale Loess Richest in the World



PALM DRIVE FOWLER RANCH NEAR GLENDALE.

A. W. BENNETT
Glendale.

One of the busiest men in the little city of Glendale is the subject of this sketch, Mr. A. W. Bennett. He is agent for the Town Company, runs the water works, conducts the transfer business and liver stable and owns a 160 acre ranch, and has under lease 320 acres more. He came here in 1895 from Ft. Scott, Kansas. He has been here during the good and bad of the last thirteen years, and now sees the best times in sight that the valley has ever enjoyed. He said, "This is the farmers' paradise. All that is necessary is an assured water supply and this we will have with the completion of the government's irrigation project."



GLENDALE SUGAR BEET FACTORY.

ORANGES.

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In the valley in full or partial bearing, and probably that much more is being set out this year. The trees that are in bearing have never given a full yield on account of the here-to-fore uncertain and meager water supply. Ofttimes the water supply would fail just at the psychological moment and the crop was lost. On this account the planting of orchards has been held back. But now all this has been changed. With the completion of the Roosevelt dam every foot of the valley will have an ample supply of water to care for it. And in anticipation of the finishing of the dam, many planters are already at work setting out trees and preparing to get ready, by the time the dam is finished. The water supply this year for all of the lands under the old ditches will be ample because dams are in that will not wash out with every freshet, and this is making it possible to get planted a lot of young orchards.

There is more land now under completed canals, and that with, with the completion of the storage reservoir, have a perfect water supply. In this valley there are irrigated acres in the whole of Southern California, south of the Tehachapi mountains. There is as much good orange land in this valley as there is land under water in San Bernardino and Riverside counties, and these two counties in California produce about \$17,000,000 worth of oranges per year, even at the low price paid for the California fruit. When the Salt River valley gets in as full bearing as are these two counties, the orchards here will produce a return of nearly \$20,000,000, or an amount equal to the entire citrus crop of California. This is not hot air but a statement that is borne out by the condition of the market last December.

THE GRAPE FRUIT.

One of the most profitable of the citrus fruits is the grape fruit, and the demand for the Arizona grape fruit in the east, easily proves its supremacy, and it exceeds the supply to such an extent as to warrant the prediction that there will always be a good market for all we can raise. The association here has hundreds of orders for the fruit at \$3.00 per box P. O. R. Phoenix, and when one stops to think that one tree in full bearing will give eighty trees on an acre, you can get eighty trees on an acre, you can form some idea of the profitability of a grape fruit orchard. The present supply of grape fruit raised in America is not twenty per cent of the demand and the demand is increasing at a more rapid rate than is the supply. No section in the world offers the opportunity to the man with a few thousands, to become independently rich in a few years, as does this valley in the raising of citrus fruits, and the man who will fool around in a one

crop country and not sell out and come here, does not deserve anything better than he has.

The grape fruit tree is harder than the orange and will stand some things that would hurt the orange tree.

The conditions around the foot hills of the valley are ideal for the raising of either fruit and the man planting an orchard can take his choice.

LEMONS.

For the first time in the history of the valley, a shipment of lemons was sent east this year and were sold at auction, bringing the largest price of any sale that day. The consignee immediately wired the Association stating that the lemons were exceedingly fine and asked for another car. There were only a few car loads raised in the valley but the handsome returns realized this year ought to materially increase the acreage. The general conditions that are favorable to the production of oranges or grape fruit, obtain in the production of lemons and it is not necessary at this time to go further into the subject.

This valley is absolutely free of scale, which is so destructive to the orchards and crop in California and Florida. The hot summer cools it out and trees that have been known to have been infected were made clean and healthy after one summer. Thus it will be seen that all of the conditions of air and earth are ideal for the raising of citrus fruits in the valley.

Land can be purchased at from \$100 to \$200 per acre. All of the territory north of the Maricopa ditch is believed to be ideal citrus land. There are at least 50,000 acres of first class citrus land in the valley.

It is the only place in America where that amount of citrus land is for sale, and better returns can be realized than in California where land is worth three times as much as is asked here.

If you do not believe all of this, buy a railroad ticket and come out to the Salt River Valley.

OSTRICHES.

(Continued from page 1)

again began operations, buying back twenty-one pairs of birds. Since that time the ranch has been devoted rather to breeding purposes than the growing of feathers. During the past five years this farm, starting with forty-two birds and forty acres of land has sold \$24,900 worth of birds, \$225.03 worth of feathers and has increased the flock from the forty-two birds to two hundred and twelve birds, that are worth \$46,700 at the regular market price of the birds. Thus it will be seen that the ostrich farm is one sound paying basis. There is a market in America for more than \$3,000,000 worth of feathers each year and the demand for the feathers is growing. If congress would put a specific duty on the feathers instead of an ad valorem duty, it would not take ten years to make the great southwest country the ostrich farm of the world. The birds do better here than they do

GLENDALE

The Realization of a Homeseeker's Dream.

By Dr. Jno. W. Foss, President
Phoenix and Maricopa County Board
of Trade.

"Glendale" calls the conductor "Thebes" every window of the cars would have been blocked by a curious face. "Thebes on the Nile" is a name to be conjured by. "Thebes on the Nile" has a history and is the heart of the most fertile spot on God's wonderful earth. Thus at least thinks the world at large, and will keep on thinking thus, until Glendale has been discovered by the masses, as it has been found at the present writing by a lucky few.

It may seem an empty boast of some scheming real estate shark to state that Glendale is surrounded by 30,000 acres of the most fertile soil in the world, but I am not in the real estate business, and would make the same statement of the San Francisco mountains, if I could make it truthfully and give facts and figures to prove what I say.

The Nile overflows its valley and leaves the precious silt which has made fame and fortune for the early tiller, but the salts that also settle from the waters of the sacred stream permits only a cultivation of three inches, as otherwise the poisonous under-soil will come to the surface and kill all vegetation.

In Glendale the purest alluvial soil, termed by the United States Geological Survey, "The Glendale Loess," reaches in no place less than 20 feet in depth and attains frequently a thickness of six hundred feet. This soil is purer, therefore contains more plant food, than any other soil in the world including the "Valley of the Nile." The 20,000 acres around Glendale stand unsurpassed and equalled only by a small strip of land in Idaho and another one in Germany. These contain 30 to 40 per cent soluble matter that serves as plant food. For this reason it requires only 66 per cent water and only 75 per cent of labor to produce 50 per cent to 50 per cent more in crops than on any other known soil.

In the "Valley of the Nile," climatic conditions are such that two crops per season are the rule and three are an exception. Around Glendale six

crops of alfalfa can be safely counted upon and eight crops are more frequent than three are around Thebes.

All I said was in general terms, let me now come down to positive figures which can be verified for the asking. These figures have been taken at random and not with the intention to make people believe that the pumpkin exhibited at the county fair is the average size pumpkin of the county. Forty acres of Glendale Loess produced 295 tons of grain and alfalfa hay at one cutting; from 160 acres of barley a crop averaging 26 sacks to the acre was harvested; a crop of 80 acres of Thompson Seedless grapes on the vine was sold for \$2,900 cash. Sugar beets contain from 18 per cent to 20 per cent sugar. Cantaloupes, strawberries, onions and vegetables of all kinds, and fruits of every description reach such a degree of perfection about Glendale that I am loth to give figures, but leave it to the personal investigation of the homeseeker.

The underground flow of water is the purest found in the Salt River valley and is ideal for diffusion purposes, in the treatment of sugar beets and for malting purposes.

The "Glendale Beet Sugar Factory" is located about a mile from Glendale, in the very heart of this fabulously rich strip of soil. It has a capacity of 800 tons daily and can produce 100 tons of refined sugar every twenty-four hours. The buildings are arranged in such a way as to permit the expansion of the plant to a capacity of 1200 tons per day.

Glendale has a Cantaloupe Growers' association to further the interest of this ever growing industry. It has an enterprising Board of Trade, watching carefully over the interest of those who come to see and to settle, so that they may receive the best information from the most reliable sources. It has graded schools, equal to the best in Arizona and it offers a hand of welcome to all who wish to stop off and see for themselves when the conductor calls out "Glendale."

Upon the completion of the railroad bridge at Parker, three transcontinental lines will run all of their Kansas City-San Francisco business through Glendale. This will be within the next eighteen months. Upon the completion of this line it will have less curves and less grade of any equal length railroad in the world. It will cut out for the Santa Fe alone 700 miles of mountain grade, and it is safe to predict that the world's record for fast time will be made over portions of this road.

The price of land is still in the reach of all averaging from \$125 to \$200 per acre carrying with it the infallible certainty of giving in three years ten per cent interest on a value of \$800 to \$1000 per acre.

It is only a snapshot of Glendale and its surrounding 30,000 acres that I have drawn. It is the garden spot of the entire United States, a little semi-tropical paradise, and it would take more space than I am allowed, and a stronger pen than I am able to wield, to do full justice to it.

Men rush into the wide of Mexico, Central and South America to find the land where "milk and honey flow," they follow misleading advertisements expecting to make on five acres of land two years' wages for two weeks work, they journey from England to the blessed shores of the Nile to scratch up three inches of soil at the rate of \$800 per acre, but they even do not look out of the car window when the conductor sings out "Glendale-a-a-a!"

Is it not high time to sweep the cobwebs out of one's brain when looking for a home? Is it not time to realize that the silly stories about Arizona are as applicable to this territory, as Fenimore Cooper's Leather-Stocking tales fit the East of today. Is it not time and money well spent to come and see for yourself what a treasure God gave to the people of America in the "Glendale Loess" of Glendale, Arizona.

MANISTEE RANCH.

One of the best and most highly improved ranches in this valley of splendid farm properties is the Manistee ranch near Glendale. The present owner, Mr. Louis Sands of Manistee, Michigan, bought the place about one year ago and began at once to fix it up for a breeding ranch for pure bred stock. He has on the place 1000 fine ewes and 200 head of cattle. The place is all in alfalfa, grain only being raised as an alternating crop. Mr. Sands has been engaged in raising pure bred stock for several years, he having conducted a stock farm in Michigan, which he still owns, before he came to Arizona. When he was asked by a representative of The Republican, as to what influenced him, in coming here and making the investment he did, he said: "I would rather have 20 acres of land in this valley than any 80 acres of farm land in Michigan, Ohio, Indiana or Illinois. It will produce a larger return with less hard work. It costs in Michigan from \$46.00 to \$50.00 to winter an animal, while here it does not cost to exceed \$12.00. If you will take the difference between \$12.00 and \$50.00 per year on a four year old steer you can see the advantage that the Arizona cattleman enjoys over the man in the same business in Michigan. And this is not all of the advantages. Here the animal is made ready for the market on the same pasture on which you winter him, while in Michigan, he will have to be fed many bushels of grain before he is ready for the slaughter house. There is no place in the world where a farmer with a little capital



MANISTEE RANCH HOUSE.

can acquire a competency for his old age as quickly, or as easily as he can right here in Salt River valley. I consider improved land here at \$150.00 per acre cheap. It is worth four times as much as the same kind of land is worth in the middle west because it will produce four times as much revenue.

The Manistee Ranch is a beautiful place and it is being conducted along right lines.

H. W. RYDER,
Glendale.

Mr. Ryder established his business here in 1896 under the management of



BARTLETT RANCH TWO MILES NORTH OF GLENDALE.

GEORGE KIRKLAND.

Mr. Kirkland was appointed to the office of clerk of the Probate Court five years ago. Prior to his appointment he was with Talbot & Hubbard for seven years. He has been in



D. C. BABBITT.

of general merchandise. Mr. Babbitt is well known in the county and is highly respected by all who know him.

SALES ROOM OF ARIZONA OSTRICH COMPANY.

On October 1st, last year the Arizona Ostrich Co., opened a splendid sales room at the corner of First and Adams streets. The room is furnished in the old mission style and equipped with splendid plate glass show cases for the display of the \$10,000 stock of the output of the company's farm, that can be found here. The sales room is under the charge of Mrs. F. O. Adams, and is by far the most beautiful and popular store in the city.

The success of this venture on the part of the Arizona Ostrich Company has been phenomenal. Every day since the store opened an increase of sales over the preceding day has been registered and what ever doubts were entertained as to the success of the venture when it was started, have been dispelled. The stock consists of every thing in feather goods, plumes of all kinds, including the new willow plume, ostrich aigrettes, tips, bows, stoles, fans, etc. They also carry a stock of plain and decorated ostrich egg shells which have become a very popular piece of bric-a-brac.

The mail order business of the house has become quite a feature and each day mail brings orders from every corner of the country.

The company has issued a splendid catalogue which they will furnish on application.

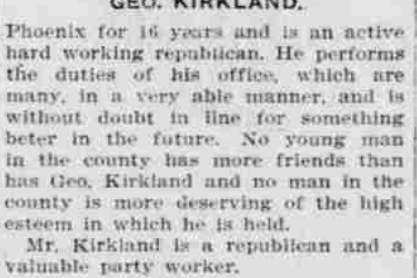
D. C. BABBITT,
Treasurer and Tax Collector.

Mr. Babbitt came to Arizona in 1882 and was elected to the office of treasurer and tax collector in November, 1906. He is a resident of Mesa, where he has been an active worker in the democratic party. He has been and is yet engaged in the mercantile business in his home town and in his store he carries a large and well selected stock



J. C. PHILLIPS—PROBATE JUDGE

Mr. Phillips was first elected to the office of Probate Judge in 1902 and was reelected in 1904 and 1906, and is in consequence now serving on his third term. He is a native of Illinois and has been here about ten years. He is a lawyer and was in the general practice prior to his election as judge. He is one of two republicans, that hold elective offices in the county court house and it speaks highly for his ability as a judge that notwithstanding the democratic majority in the county, he has been thrice elected to office.



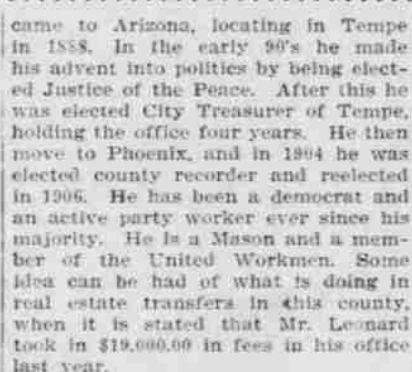
GEO. KIRKLAND.

Phoenix for 16 years and is an active hard working republican. He performs the duties of his office, which are many, in a very able manner, and is without doubt in line for something better in the future. No young man in the county has more friends than has Geo. Kirkland and no man in the county is more deserving of the high esteem in which he is held.

Mr. Kirkland is a republican and a valuable party worker.

C. F. LEONARD.
COUNTY RECORDER.

Mr. Leonard is a native of Iowa. He

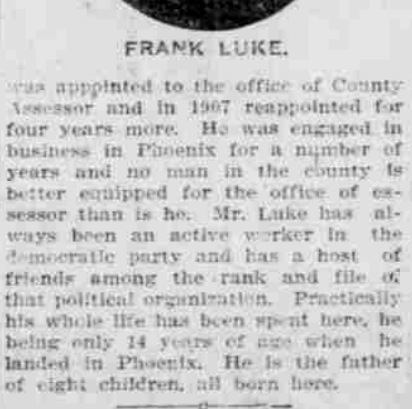
FRANK LUKE
COUNTY ASSESSOR.

Mr. Luke came to Arizona in 1874. He served as city assessor for two terms prior to 1903 and in that year



CARL HAYDEN.

and conducted the business up to the time of his election. He is also interested in a general store in Tempe. Mr. Hayden was elected County Treasurer in 1904 and elected Sheriff in 1906. He is a democrat and has taken an active part in the party work ever since his majority. He was a delegate to the National Democratic convention in St. Louis in 1904. His father died at the age of 75 years and never cast a vote for president. He left Connecticut when he was a boy and moved to the Territory of Kansas and from there he went to California and before it became a state he moved to Arizona where he lived nearly a half century before his death.



FRANK LUKE.

was appointed to the office of County Assessor and in 1907 reappointed for four years more. He was engaged in business in Phoenix for a number of years and no man in the county is better equipped for the office of assessor than is he. Mr. Luke has always been an active worker in the democratic party and has a host of friends among the rank and file of that political organization. Practically his whole life has been spent here, he being only 14 years of age when he landed in Phoenix. He is the father of eight children, all born here.

CARL HAYDEN—SHERIFF

Carl Hayden was born in Tempe, Arizona in 1877 and was educated in the public schools of the territory and at the Normal school at Tempe. He also spent three and one half years at Stanford, but had to quit on account of the death of his father. In 1872 the elder Mr. Hayden built a flour mill at Tempe and conducted it until his death in 1900, when Carl took charge



COUNTY SPT. FULTON.